## Amway

## 2023 FROST & SULLIVAN

## COMPETITIVE STRATEGY LEADERSHIP AWARD

Identified as best in class in the Asia-Pacific home water treatment industry



Amway prioritizes ongoing innovation with over 1,150 patents for various products & over 75 global scientific laboratories.



In April 2023, Amway invested \$90M in 5-year-long upgrade works at its production facilities in Guangzhou, China.



## THE COMPETITIVE STRATEGY LEADERSHIP AWARD

recognizes the company with a stand-out approach to achieving top-line growth and a superior customer experience.

Amway excels in the following criteria in the home water treatment industry:



STRATEGY EFFECTIVENESS



COMPETITIVE DIFFERENTITATION



PRICE/PERFORMANCE VALUE



CUSTOMER OWNERSHIP EXPERIENCE